Strategic Sourcing Senior Manager

**Full time onsite in San Jose**

Company is a surgical robotics company enabling better patient care by developing transformative solutions in urology. With an initial focus on BPH, the company’s Robotic System delivering Aquablation therapy, is the first FDA-cleared, automated surgical robot for the treatment of [lower urinary tract symptoms (LUTS)](https://aquablation.com/life-with-bph/#signs-and-symptoms-of-bph) due to benign prostatic hyperplasia (BPH). Aquablation therapy combines real-time, multi-dimensional imaging, automated robotics and heat-free waterjet ablation for targeted, controlled, and immediate removal of prostate tissue. Aquablation therapy offers predictable and reproducible outcomes, independent of prostate anatomy, prostate size or surgeon experience.

**SUMMARY**

The person in this role will be responsible for supplier identification and selection for direct materials to support new and existing products in support of scale up, cost reduction, quality improvement, risk reduction etc. They will also be expected to identify & resolve supply issues that could impact new product timelines or production builds.

**CORE RESPONSIBILITIES**

* + Supplier identification and selection for all commodities required to manufacture Companyproducts. This includes metals, plastics, PCBAs, cables, and various electronic components.
	+ Negotiate Product Development Agreements and Supply Agreements with suppliers with a goal to secure Procept’s interests in quality, cost, delivery, capacity, and performance.
	+ Establish framework for supply chain risk management (Tier 1 and sub-tier) and drive projects to reduce supply continuity risk
	+ Support Bill of Materials (BOM) cost reduction targets through competitive sourcing techniques
	+ Develop ‘should-cost’ models as part of developing cost reduction strategies and in support of negotiations with suppliers.
	+ Lead resolution of issues related to delivery, supplier performance, quality, or cost.
	+ Represent Supply Chain at new product/project core team meetings and project phase-exit reviews
	+ Lead or participate in the continuous improvement of business processes and tools.
	+ Understand and adhere to the Company EHS Policy

**QUALIFICATIONS (Education, Experience, Certifications)**

* + To perform this job successfully, an individual must be able to perform each essential duty satisfactorily. The requirements listed below are representative of the knowledge, skill, and/or ability required. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.
	+ BS degree in an Engineering discipline preferred but not required
	+ 10+ years of working experience working in direct materials for new and existing products
	+ Experience with and a functional understanding of the manufacturing processes utilized by the suppliers of mechanical components (precision machining, sheet metal, plastic injection molding and other plastics processes) or contract manufacturing, OEM or electro-mechanical components (motors / sensors), or electronic components (PCA/PCBA/Optics, etc.,)
	+ Experienced with supplier negotiations and contract development
	+ Experience with make vs. buy decisions & ROI analysis
	+ High analytics capability and experience
	+ Excellent communication skills including verbal, email and presentations
	+ Working knowledge of buying, material planning, master scheduling, and forecasting.
	+ Certifications: CPSM, CPIM, and/or PMP is a plus.
	+ Demonstrates concern for precision and thoroughness
	+ Ability to proactively follow-up on areas of responsibility in a timely manner.
	+ Experience working with engineers and manufacturing personnel for prototype parts procurement, pilot activities and production launch of new products
	+ Ability to enjoy and work effectively in a fast-paced environment
	+ Significant computer experience including MS Office products and ERP systems. Strong MS-Excel skills.
	+ Read and have a basic understanding of engineering drawings.
	+ Basic understanding of data visualization tools (similar to Tableau, Power BI etc.,) is a plus
	+ Knowledge of Cost of Goods Sold (COGs) and cost levers.

**PHYSICAL DEMANDS**

* + The physical demands described here are representative of those that must be met by the employee to successfully perform the essential functions of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.
	+ To perform this duty the employee must have the ability to sit or stand at and operate a computer terminal and walk or travel within the facility. The employee may occasionally lift and/or move up to 50 pounds.